

From: "Jeffrey Barnes" <JBarnes@abc-law.com>
To: "Kimberly Gonzalez" <Kgonzalez@waterboards.ca.gov>
Date: 6/13/2005 9:45AM
Subject: RE: De LaVeaga Green Fees Data

Good morning Kimberly,

I want to let you know that the person responsible for DeLaveaga green fees has been out of town since you sent me your questions. He has just returned and is going to be working on responses today, which I should have for you tomorrow.

Regards,
Jeff

-----Original Message-----

From: Kimberly Gonzalez [mailto:Kgonzalez@waterboards.ca.gov]
Sent: Wednesday, June 01, 2005 2:57 PM
To: Jeffrey Barnes
Cc: Lori Okun; Rafael Maestu
Subject: RE: De LaVeaga Green Fees Data

Jeff,

I am having a hard time working with the information provided in your recent emails (5/12/2005 and 5/26/2005), as it is incomplete and inconsistent with the spreadsheet you provided.

From the additional information, it is not possible to infer the appropriate amounts for September 11, September 17, and October 9. Noted problems/inconsistencies:

- The 5/12/2005 email mentioned a September 11, 2004 date, not September 17, 2004, as referenced in the 5/26/2005 email.
- Your 5/26/2005 email did not explicitly state the accurate revenue for September 11, 2004. Is it back to the initial \$1948 or is it \$1310 as reported in your 5/12/2005 email?
- The Boys and Girls Club Charity event on September 17, 2004 reportedly had 120 players (according to the 'special events' sheet of your spreadsheet), not 88 or 78 as specified in your 5/26/2005 email.
- Golf cart rentals on September 17, 2004 were reportedly 57 (according to the 'rd revenue' sheet of your spreadsheet), not 88 or 78 as specified in your 5/26/2005 email.
- Your 5/26/2005 email did not clarify what amounts should be in the spreadsheet. Were there other people playing golf that day other than the 78 (or 88, or 120) playing for the charity event? Was September 17, 2004 total golf cart revenue \$858 or \$1251? Similarly, was September 17, 2004 total green fee revenue \$2223 or \$3752.37? And what was the October 9, 2004 green fee revenue?

Could you just provide a revised Excel spreadsheet with accurate numbers, and explain all changes from the initial spreadsheet?

Additionally, my third question (from my 5/19/2005 email) was not answered:

- Do similar (or other) calculations and adjustments occur throughout the green fee and cart rental revenue data?

I would also like to find out how green fee revenue is calculated or determined. I inquire because on 1/12/2005 (the day of one of my inspections) I asked the pro shop about green fee rates and they said it cost ten dollars per person to play golf due to construction; however, the spreadsheet indicates there were 12 golfers that day, and the green fee revenue was \$685.68, averaging \$57.14 per golfer, not \$10. In fact, not a single day during the construction period averages exactly \$10 per golfer; why is that?

I would appreciate a response to each of the above issues at your earliest convenience.

Kimberly

>>> "Jeffrey Barnes" <JBarnes@abc-law.com> 5/26/2005 9:41:11 AM >>>
Hi Kimberly,

I just received this information in response to your questions:

I MENTIONED IN THE LAST REPLY THE SEPT 17 AND OCTOBER 9 INVOLVED THE MEN'S CLUB INVITATIONAL, AFTER FURTHER REVIEW IT WAS NOT THE MEN'S CLUB TOURNAMENT BUT THE BOY'S AND GIRL'S CLUB FUND RAISER. THE TOURNAMENT WAS PLAYED ON SEPT 17 AND THEY WERE CHARGED THE FOLLOWING.

88 GREEN FEES @ 28.50 = 2508.00 AND 88 GOLF CARTS @ 17.00 = 1496.00

THE CORRECT AMOUNT SHOULD HAVE BEEN AS FOLLOWS

78 GREEN FEES @ 28.50 = 2223.00 A DIFFERENCE OF 285.00 WHICH WAS CREDIT BACK TO THEM ON OCTOBER 9

78 GOLF CARTS @ 11.00 = 858.00 A DIFFERENCE OF 638.00 CREDIT BACK ON OCT 9

-----Original Message-----

From: Kimberly Gonzalez [mailto:Kgonzalez@waterboards.ca.gov]

Sent: Thursday, May 19, 2005 11:17 AM

To: Jeffrey Barnes

Cc: Lori Okun; Rafael Maestu

Subject: RE: De LaVeaga Green Fees Data

Jeff,

Thanks for getting back to me with the correct amounts for December 11, 2003, September 11, 2004 and October 9, 2004, and responding to my question about free golf. However, after reviewing your email, I have a few questions:

- I do not understand where the "over charge amount" comes from or what it represents. Would you or DeLaveaga please explain the "over charge amount"?

- As presented in your email, the calculation for October 9, 2004 does not add up if "credit" and "credit reported" are considered. Would you or DeLaveaga please explain how the cart revenue for October 9, 2004 was calculated?

- Do similar (or other) calculations and adjustments occur throughout the green fee and cart rental revenue data?

I would appreciate a response to the above questions at your earliest convenience.

Kimberly

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>>> "Jeffrey Barnes" <JBarnes@abc-law.com> 5/12/2005 1:39:16 PM >>>
Hi Kimberly,

Here is information that hopefully answers your questions. If not just let me know:

Green fees listed for 12/11/2003 were a mistake; it should read \$1150.86.

Golf cart revenue report for 10/09/2004 is correct amount but it was as listed below.

Men's club invitational on Sept 11, 2004 was overcharged in the amount of \$638.00. The credit was issued to them on 10/09/2004 for that amount.

The correct amounts per day are stated below:

Sept 11
\$1948.00 amount rung
-638.00 over charge amount
\$1310.00 correct amount for Sept 11 2004

Oct 9
\$150.00 cart revenue rung
-638.00 credit
\$478.00 credit reported
\$150.00 correct amount for Oct 9 2004

The City's golf course hosted 2,468 rounds of school golf free of charge. These free rounds are not included in the "play" column of the worksheet. I don't understand your question about the golf course's "normal" fees since we've provided the fees that were actually charged, if any. It is customary for the City

to host school golf free of charge. So I suppose any "normal" or average fee would have to take these free rounds into account.

Regards,
Jeff

-----Original Message-----

From: Kimberly Gonzalez [mailto:Kgonzalez@waterboards.ca.gov]
Sent: Wednesday, May 11, 2005 5:03 PM
To: Jeffrey Barnes
Subject: Re: De LaVeaga Green Fees Data

Jeff,

A couple questions about the numbers in the spreadsheet:

I found two negative numbers in revenue columns. One is on 12/11/2003 for greens fee revenue, and the other is on 10/9/2004 for golf cart revenue. Were these typos or intentional? If intentional, please explain.

Are the 2,468 rounds of golf that were "hosted at no charge" included throughout the "Play" column? Or were they in addition to the reported numbers? If they are included in the "Play" column, it would be helpful to know the course's normal fees from 9/2003 to 4/2005.

If you would please pass these questions on to the person who provided the spreadsheet, I would appreciate it.

Kimberly

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>>> "Jeffrey Barnes" <JBarnes@abc-law.com> 5/11/2005 2:35:43 PM >>>
Ms. Gonzalez,

Attached is the DeLaveaga spreadsheet that is organized as follows:
Section 1 contains round and revenue, organized by golfers per day with revenue and golf carts per day with revenue.
Section 2 contains the dates that tournaments were played and type.
Please let me know if you have any questions.

Regards,
Jeff

<<green fees and tournaments.xls>>

Jeffrey E. Barnes

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CC: "Steve Hammack" <SHammack@ci.santa-cruz.ca.us>